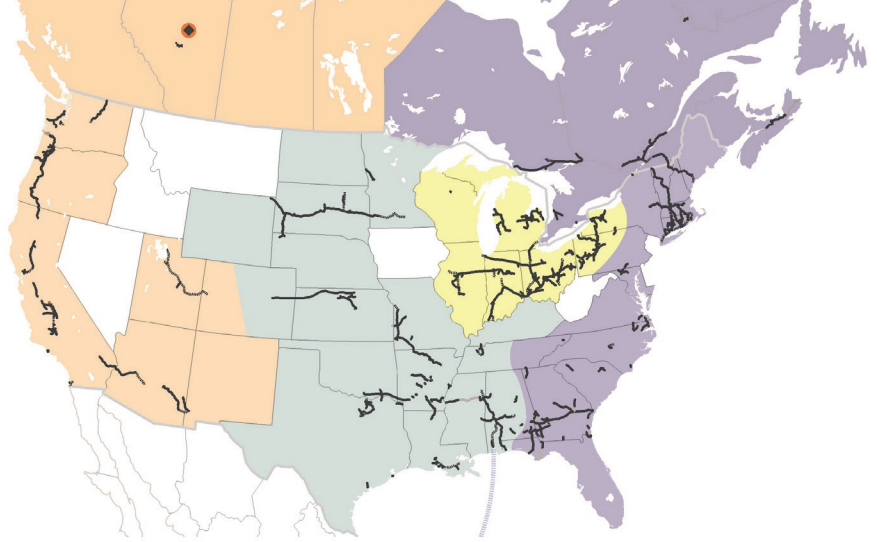


The Smart Route: Partnering with Short Line Railroads for Your Industrial Development Strategy

Genesee & Wyoming Inc. owns or operates more than 100 short line railroads in North America, many of which are in highly desirable parts of the country. G&W railroads can provide competitive advantages to the strategy of a site selection search or expansion project.



Why locate on a site served by a G&W short line railroad?



G&W railroads serve as the essential first- and last-mile connection between an industry and the national rail network.



G&W short line railroads connect to ports, multiple Class 1s and other short line railroads, providing attractive alternatives on routing and rates.



G&W short lines connect many small towns and rural regions to the global economy and support local markets with rail transportation economics for finished goods and bulk materials.



G&W short line railroads assist their customers in achieving ESG goals via rail's inherent environmental benefits.



G&W short line railroads are flexible and focused on customer service and increasing carloads.

Our Industrial Development team works with:

- **Economic developers** where our railroads operate to develop sites for new projects that need rail and expand existing businesses that use rail.
- **Site selectors and real estate brokers** to find sites for their clients seeking rail-served sites.
- Our **3,000 customers** to assist them in finding rail sites when their businesses are looking for ways to grow their footprint.
- **New or potential customers** looking to get on the rail network.

Scan the QR code to contact our Industrial Development Team!

