

Need Rail Access to Grow Your Business?

Genesee & Wyoming's Industrial Development Team Is Your Resource!



Whether you are new to rail or expanding your current rail infrastructure, Genesee & Wyoming's Industrial Development team can simplify and shorten a potentially complicated process.

Our team has the right tools and experience to guide you through our easy 4-step process, allowing you to move freight by rail more quickly.

Steps for a Rail-Served Project

Step 1 – **Communicate**

- Contact a G&W Industrial Development Manager (see reverse side)
- Together, we will discuss your requirements
- Our discussions will define your rail service and business needs

Step 2 – **Locate**

- Our Industrial Development team will review potential properties/sites, including ones with port access and/or transload options
- Our designer will develop conceptual track designs for potential properties
- Site meetings will reveal the best property to meet your needs

Step 3 – **Create**

- Our Industrial Development and Operations teams will help finalize track plans
- We can connect you with a reputable rail construction contractor throughout the U.S. to build track
- Our Operations team will then perform inspections on the new track

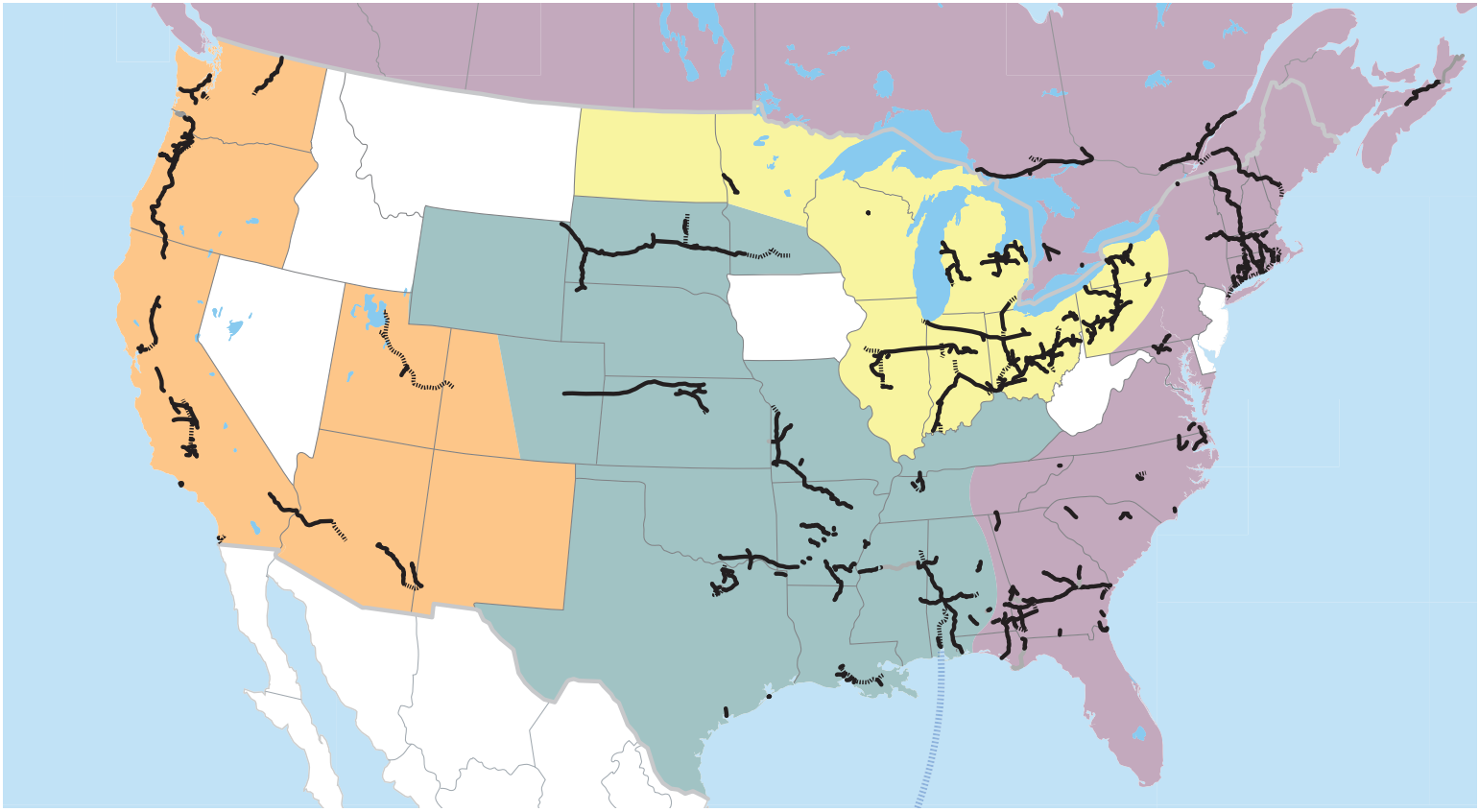
Step 4 – **Ship**

- Your Industrial Development Manager will help to finalize any customer agreements
- Our team will also guide you through the customer on-boarding
- You'll then be ready to ship and receive your rail freight



Visit **gwrr.com/ID** or see the reverse side for department contacts.

Genesee & Wyoming's short lines operate in 43 of the 50 U.S. states and 5 Canadian provinces



Alabama	New Hampshire
Canada	New York
Connecticut	North Carolina
Florida	Rhode Island
Georgia	South Carolina
Maine	Tennessee
Maryland	Vermont
Massachusetts	Virginia



kevin.phillips@gwrr.com

Visit **gwrr.com/ID** for more information.