

Need Rail Access to Grow Your Business?

Genesee & Wyoming's Industrial Development Team Is Your Resource!



Whether you are new to rail or expanding your current rail infrastructure, Genesee & Wyoming's Industrial Development team can simplify and shorten a potentially complicated process.

Our team has the right tools and experience to guide you through our easy 4-step process, allowing you to move freight by rail more quickly.

Steps for a Rail-Served Project

Step 1 – **Communicate**

- Contact a G&W Industrial Development Manager (see reverse side)
- Together, we will discuss your requirements
- Our discussions will define your rail service and business needs

Step 2 – **Locate**

- Our Industrial Development team will review potential properties/sites, including ones with port access and/or transload options
- Our designer will develop conceptual track designs for potential properties
- Site meetings will reveal the best property to meet your needs

Step 3 – **Create**

- Our Industrial Development and Operations teams will help finalize track plans
- We can connect you with a reputable rail construction contractor throughout the U.S. to build track
- Our Operations team will then perform inspections on the new track

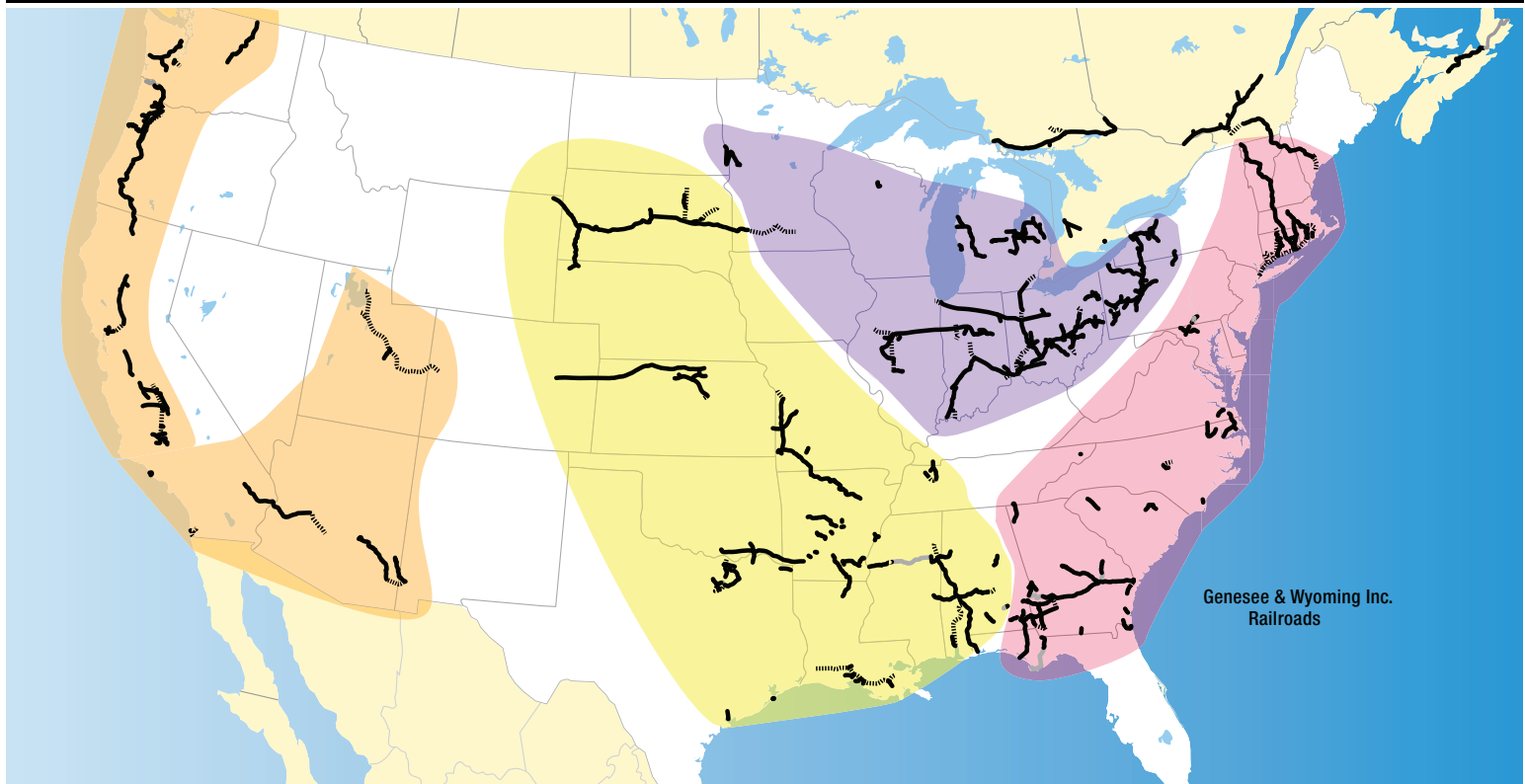
Step 4 – **Ship**

- Your Industrial Development Manager will help to finalize any customer agreements
- Our team will also guide you through the customer on-boarding
- You'll then be ready to ship and receive your rail freight



Visit gwrr.com/ID or see the reverse side for department contacts.

Genesee & Wyoming's short line railroads operate in 43 of the 50 U.S. states with access to more than 30 rail-served ports.



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Our team is your resource for developing new rail-served properties, expanding your current rail infrastructure or pinpointing rail access with the best transload location. All the while, we are focused on shortening your time to market—ensuring a quicker return on your investment.

Visit gwrr.com/ID for more information.