Flexible Asset Utilization...

The effective management of railcars is critical to the success of MNA and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you free time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee.

Saturdays, Sundays, and Holidays will be considered nonchargeable when the car has been tendered within 24 hours before the Saturday, Sunday, or Holiday. If the free time on the car is already expired and customer is in chargeable days, then all subsequent Saturdays, Sundays and Holidays are chargeable. A Saturday, Sunday or Holiday cannot be the first chargeable day. Non-chargeable days are defined in the Central Region General Tariff 1000 Section III, Demurrage and Storage Provisions, Page 22, Item 3090

AT LOADING	FREE TIME	<u>ITEM 3040</u>
Loading	1 Day	\$80 per Railcar per Day
AT UNLOADING	FREE TIME	<u>ITEM 3050</u>

AT UNLOADINGFREE TIMEITEM 3050STCC: 01 -1 Days\$80 per Railcar per DayMNA EQUIPMENT ONLY1

Extended Use of Railway Track Assets				
PRIVATE EMPTY RAILCAR	FREE TIME	ITEM 3040		
Loading on MNA Track	1 Day	\$70 per Railcar per Day		
Storage	0 Day	\$40 per Railcar per Day		
PRIVATE LOADED RAILCAR	FREE TIME	ITEM 3050		
Unloading on MNA Track	2 Days	\$70 per Railcar per Day		
(Excluding Hazardous Materials)				

Dangerous Goods and Hazardous Materials				
	FREE TIME	<u>ITEM 3050</u>		
Loading and Unloading	0 Days	\$250 per Railcar per Day		
(Excluding TIH/PIH)				



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MNA 6006-17 (Cancels All Prior Versions)

- Loading and Unloading Flexibility
- Billing Guarantee
 - Weekly Invoicing

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

Ms. Anita Horton 514 N Orner Carthage, MO 64836 Phone: (417) 313-3030 Email: <u>anita.horton@gwrr.com</u>

This document is subject to the terms, conditions and guidelines provided in The Central Region General Tariff 1000.

www.gwrr.com



Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible.

To be eligible for a review, a claim must be submitted, in writing, within 30 days of the invoice date to: <u>centralregion_disputes@gwrr.com</u>

Along with a brief description, your claim must include the car initial and number and the related invoice number.

Any claim not filed within thirty (30) days from the date of the invoice will be declined.

Any non-disputed charges should be paid by the due date listed on the respective invoice.

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Flexible Car Ordering...

Things don't always go as planned. We recognize that, sometimes, you will have to change your railcar order for loading or unloading. When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a *railcar ordered but not used*.