



a Genesee & Wyoming Company

HESR 6006-17

(Cancels All Prior Versions)

Flexible Asset Utilization...

The effective management of railcars is critical to the success of HESR and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you free time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee. Daily charges do not apply to non-chargeable days, as defined in the Midwest Region General Tariff 1000 Section III, Demurrage and Storage Provisions, Page 22, Item 3090.

AT LOADING	FREE TIME	ITEM 3040
Loading	1 Day	\$90 per Railcar per Day
AT UNLOADING	FREE TIME	ITEM 3050
Unloading	2 Days	\$90 per Railcar per Day

EXTENDED USE OF RAILWAY TRACK ASSETS (EXCLUDING HAZARDOUS MATERIALS)		
PRIVATE EMPTY RAILCAR	FREE TIME	ITEM 3040
Loading on HESR Track	1 Day	\$65 per Railcar per Day
PRIVATE EMPTY RAILCAR	FREE TIME	ITEM 3050
Unloading on HESR Track	1 Day	\$65 per Railcar per Day

DANGEROUS GOODS AND HAZARDOUS MATERIALS (EXCLUDING TIH/PIH)		
	FREE TIME	ITEM 3050
Loading and Unloading	0 Days	\$250 per Railcar per Day

REFRIGERATED CARS/HEAVY DUTY FLAT CAR DETENTION		
LOADING AND UNLOADING	FREE TIME	
	1 Day for Loading	\$100 per Railcar per Day
	2 Days for Unloading	\$150 per Railcar per Day, after 3 Days
		\$200 per Railcar per Day, after 6 Days

- **Loading and Unloading Flexibility**
- **Billing Guarantee**
- **Weekly Invoicing**

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

Sarah Pawlanta
 Manager, Sales & Marketing
 Email: Sarah.Pawlanta@gwrr.com
 Phone: (989) 797-5145

This document is subject to the terms, conditions and guidelines provided in The Midwest Region General Tariff 1000.

www.gwrr.com

Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible.

To be eligible for a review, a claim must be submitted, in writing, within 30 days of the invoice date to:

MidwestDisputes@gwrr.com

Along with a brief description, your claim must include the car initial and number and the related invoice number.

Any claim not filed within thirty (30) days from the date of the invoice will be declined.

Any non-disputed charges should be paid by the due date listed on the respective invoice.



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Flexible Car Ordering...

Things don't always go as planned. We recognize that, sometimes, you will have to change your railcar order for loading or unloading. When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a *railcar ordered but not used*.