Optional Services Catalog **Extended Asset Use**

Flexible Asset Utilization...

The effective management of railcars is critical to the success of ETRY and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you free time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee. Daily charges do not apply to non-chargeable days, as defined in the Coastal Region General Tariff 1000 Section III, Demurrage and Storage Provisions, Page 22, Item 3090.

AT LOADING	FREE TIME	ITEM 3040
Loading	1 Day	^\$98 per Railcar per Day
AT UNLOADING	FREE TIME	ITEM 3050
Unloading	2 Days	^\$98 per Railcar per Day

EXTENDED USE OF RAILWAY TRACK ASSETS				
PRIVATE EMPTY RAILCAR	FREE TIME	ITEM 3040		
Loading on ETRY Track	0 Days	^\$70 per Railcar per Day		
PRIVATE LOADED RAILCAR	FREE TIME	ITEM 3050		
Unloading on ETRY Track	0 Days	^\$75 per Railcar per Day		
(Excluding Hazardous Materials)				

DANGEROUS GOODS AND HAZARDOUS MATERIALS (EXCLUDING TIH/PIH)			
	FREE TIME	ITEM 3050	
Loading and Unloading	0 Days	^\$285 per Railcar per Day	

HEAVY DUTY DETENTION				
LOADING AND UNLOADING	FREE TIME	ITEM 3050		
All Rail Owned Car Types	0 Days	^\$220 per Railcar per Day		
All Private Car Types	0 Days	^\$145 per Railcar per Day		



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ETRY 6006-7

(Cancels All Prior Versions)

- Loading and Unloading Flexibility
- Billing Guarantee
- Weekly Invoicing

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

Mr. Steve Laird AVP, Sales & Marketing

Office: (904) 596-1096 Cell: (904) 451-3800 steve.laird@gwrr.com

This document is subject to the terms, conditions and guidelines provided in the Coastal Region General Tariff 1000.

www.gwrr.com

East Tennessee Railway, L.P. Issued: December 1, 2018 – Effective: January 1, 2019

Optional Services Catalog **Extended Asset Use**

EAST LENNESSEE

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Flexible Car Ordering...

Things don't always go as planned.
We recognize that, sometimes, you will have to change your railcar order for loading or unloading.
When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a railcar ordered but not used.

Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible.

To be eligible for a review, a claim must be submitted, in writing, within 30 days of the invoice date to:

CoastalDisputes@gwrr.com

Along with a brief description, your claim must include the car initial and number and the related invoice number.

Any claim not filed within thirty (30) days from the date of the invoice will be declined.

Any non-disputed charges should be paid by the due date listed on the respective invoice.

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