



a Genesee & Wyoming Company

EARY 6006-12

(Cancels All Prior Versions)

- **Loading and Unloading Flexibility**
- **Billing Guarantee**
- **Weekly Invoicing**

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

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 Director, Sales & Marketing
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This document is subject to the terms, conditions and guidelines provided in The Southern Region General Tariff 1000.

www.gwrr.com

Flexible Asset Utilization...

The effective management of railcars is critical to the success of EARY and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you free time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee. Daily charges apply, as defined in the General Tariff 1000 Section III, Demurrage and Storage Provisions, Page 22, Item 3090.

| AT LOADING | FREE TIME | ITEM 3040 |
|-------------------------------|------------------|---------------------------|
| Railroad Owned Cars Loading | 1 Day | ^\$90 per Railcar per Day |
| AT UNLOADING | FREE TIME | ITEM 3050 |
| Railroad Owned Cars Unloading | 2 Days | ^\$90 per Railcar per Day |

Extended Use of Railway Track Assets

| Private Empty Railcars | FREE TIME | ITEM 3040 |
|--------------------------------|------------------|---------------------------|
| Loading - EARY Track | 0 Day | ^\$80 per Railcar per Day |
| Private Loaded Railcars | FREE TIME | ITEM 3050 |
| Unloading - EARY Track | 0 Day | ^\$80 per Railcar per Day |

(Excluding Hazardous Materials)

Dangerous Goods and Hazardous Materials

| | FREE TIME | ITEM 3050 |
|-----------------------|------------------|----------------------------|
| Loading and Unloading | 0 Days | ^\$250 per Railcar per Day |

(Excluding TIH/PIH)



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Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible.

To be eligible for a review, a claim must be submitted, in writing, within 30 days of the invoice date to:

SouthernDisputes@gwrr.com

Along with a brief description, your claim must include the car initial and number and the related invoice number.

Any claim not filed within thirty (30) days from the date of the invoice will be declined.

Any non-disputed charges should be paid by the due date listed on the respective invoice.



Flexible Car Ordering...

Things don't always go as planned. We recognize that, sometimes, you will have to change your railcar order for loading or unloading.

When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a *railcar ordered but not used*.