



a Genesee & Wyoming Company

Flexible Asset Utilization...

The effective management of railcars is critical to the success of CIND and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee. Time will be computed from the first 0001 after placement. Weekends are considered chargeable days.

RAILROAD CONTROLLED EQUIPMENT		
LOADING OR UNLOADING	FREE TIME	ITEM 3040
STCC 01, 11, 14, 28 or 32	24 Hours	\$75 per Railcar per Day
STCC – All Others	24 Hours	\$100 per Railcar per Day
PRIVATE EQUIPMENT		
LOADING OR UNLOADING	FREE TIME	ITEM 3050
STCC 01, 11, 14, 28, or 32	24 Hours	\$65 per Railcar per Day
STCC – All Others	24 Hours	\$75 per Railcar per Day

All cars must be released at the same time.
 The clock does not stop until the last unit is released.

^Foreign Line Locomotive Usage:

When time exceeds 15 hours while customer is loading or unloading a unit train powered by foreign line locomotives, a charge of \$150 per hour or portion thereof will be assessed against the on-line facility. Time is to be computed from the time of placement, either actual or constructive, to the time of release of the last car.

Should the on-line patron request that the foreign line locomotives be removed from the train once it is actually placed, a charge of \$2,500 will be assessed to the customer requesting the removal.

CIND 6007-8

(Cancels All Prior Versions)

- **Loading and Unloading Flexibility for Unit Trains**
- **Minimum 60 Cars Unit Train**
- **Billing Guarantee**
- **Weekly Invoicing**

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

Mark Darrow
 Manager, Sales & Marketing
 Email: Mark.darrow@gwrr.com
 Phone: (260) 415-0846

This document is subject to the terms, conditions and guidelines provided in The Midwest Region General Tariff 1000.

www.gwrr.com

Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible.

To be eligible for a review, a claim must be submitted, in writing, within 30 days of the invoice date to:

MidwestDisputes@gwrr.com

Along with a brief description, your claim must include the car initial and number and the related invoice number.

Any claim not filed within thirty (30) days from the date of the invoice will be declined.

Any non-disputed charges should be paid by the due date listed on the respective invoice.



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Flexible Car Ordering...

Things don't always go as planned. We recognize that, sometimes, you will have to change your railcar order for loading or unloading. When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a *railcar ordered but not used*.