

Optional Services Catalog
Extended Asset Use



a Genesee & Wyoming Company

Flexible Asset Utilization...

The effective management of railcars is critical to the success of ARZC and our customers. Efficient asset utilization benefits you by increasing the availability of railcars.

From time to time, you may need to use our railcars for a longer period of time. In that case we provide you, at your option, with the use of that equipment, for a fee.

Extended use of railway provided assets

We give you free time for loading and unloading cars. If you choose to keep a railroad car, or a private car on railroad property, for additional time, you will be billed a simple flat daily fee. Daily charges do not apply to non-chargeable days, as defined in the Mountain West General Tariff 1000 Section III, Demurrage and Storage Provisions, Page 22, Item 3090.

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|---|-----------|---------------------------|
| AT LOADING | FREE TIME | ITEM 3040 |
| Loading | 1 Day | \$80 per Railcar per Day |
| AT UNLOADING | FREE TIME | ITEM 3050 |
| Unloading | 2 Days | \$80 per Railcar per Day |
| Extended use of railway track assets | | |
| PRIVATE EMPTY RAILCAR – LOADING ON ARZC TRACK | FREE TIME | ITEM 3040 |
| Loading | 1 Day | \$65 per Railcar per Day |
| PRIVATE LOADED RAILCAR – UNLOADING ON ARZC TRACK (Not Containing Hazardous Materials) | FREE TIME | ITEM 3050 |
| Unloading | 2 Days | \$65 per Railcar per Day |
| Dangerous Goods and Hazardous Materials (Excluding TIH/PIH) | FREE TIME | ITEM 3050 |
| Loading and Unloading | 0 Days | \$250 per Railcar per Day |

ARZC 6006-11

(Cancels All Prior Versions)

Loading and Unloading Flexibility

Billing Guarantee

Weekly Invoicing

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.

Please contact your local marketing representative if you have any questions concerning this service.

Mr. Jared Gooch
 3742 East Diamond Court
 Gilbert, AZ 85297
 (480) 306-8532
Jared.Gooch@gwrr.com

This document is subject to the terms, conditions and guidelines provided in The Mountain West General Tariff 1000.

www.gwrr.com



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Billing Guarantees

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

Billing On-Time

We commit to bill you on time

We have changed our systems to issue Extended Asset Utilization invoices weekly.

Billing Disputes

We commit to addressing disputed bills quickly

If you believe that there has been a billing error, we want to make it right as quickly as possible. To be eligible for this guarantee, you must submit your claim, in writing, within 30 days of the invoice date to ARZC-billing@rgwrr.com or Revenue Billing, 13901 Sutton Park Drive South, Ste 185, Jacksonville, FL 32224. Along with a brief description, your claim must include the car initial and number and the related invoice number.



Flexible Car Ordering...

Things don't always go as planned. We recognize that, sometimes, you will have to change your railcar order for loading or unloading. When this involves ordering an empty railcar for loading and actual or constructive placement is performed, and the railcar is then released without being loaded, it is classified as a *railcar ordered but not used*.